



Insurance

Total and Permanent Disability (TPD)

Aon Hewitt Financial Education Series

Total and Permanent Disability (TPD) insurance will provide you with a lump sum payment should you suffer an illness or injury which causes permanent disability (as defined in the policy).

The proceeds are usually used to eliminate debt, pay for medical costs or modifications to the home, and provide a lump sum that can be used to help fund income needs.

Generally a permanent disability means that you are unable to work in your current occupation, a job that you've worked in, or a job that you could do as a result of previous training or study. There are many specialised definitions of TPD and your financial adviser can recommend the one most suitable for you.

Policy definitions

TPD products vary in their definition of total and permanent disablement. It is important you understand the definition that applies to your policy.

You also need to be aware of the difference between "Any" occupation and "Own" occupation. Under an "own" occupation, you are paid the claim when you are unable to work in your own occupation again. Under the "any" occupation you are paid your claim only if you are unable to work in any occupation suited to you by education, training, and experience.

This is a very important distinction. Let's take the example of a surgeon who suffers an injury to their hand which means they can never operate again. Under the "own" occupation the policy is likely to pay out, but this might not occur under the "any" occupation. This is because the surgeon could teach, lecture or still work in the medical field.

TPD through Superannuation

By holding your TPD insurance through superannuation you may be able to reduce your premiums. A further advantage of holding insurance through superannuation is that you may be able to use pre-tax money to fund the premiums. For example, if you are employed you can use salary sacrifice to pay for the annual premium, and if you are self-employed you should be able to claim a tax deduction for the premium. Alternatively you can have the premiums deducted from your superannuation account balance. This will allow you to take out insurance cover with no impact on your cash flow; however it will reduce your retirement savings.

You need to be aware that tax may be payable on the insurance proceeds if paid through superannuation. It is likely that you will receive part of your TPD payment tax-free, however tax may be payable on the balance. The tax-free amount is based on a formula using days you have worked and days until your last retirement date, and as such will change on daily basis. In general, the younger you are the greater the proportion that will be tax free.



In addition, you need to be aware of the policy definition when holding TPD through superannuation. This is because a TPD payment can only be released by the superannuation fund if the “Any” occupation has been met. If an “Own” occupation definition was selected, and you met the definition, the insurance company would pay the insurance proceeds into the superannuation fund. However the superannuation fund would not release the proceeds to you unless you also meet the “Any” occupation definition (or an alternative condition of release such as retiring after reaching preservation age).

From 1 July 2014, superannuation laws are changing so that any new insurance policies you hold through superannuation are only offered with conditions that allow you to access your benefit in the event of claim. Therefore only “Any” occupation policies are permitted from 1 July 2014 inside superannuation. However existing policies before 1 July 2014, may continue to be held under the “Own” occupation definition. Your financial adviser can provide advice in regard to your personal situation.

Example – Benefit of TPD Insurance

Marcus is an electrician, married to Jenny with 2 children. One weekend he was on a ladder cleaning the gutters at home when he fell and broke his back, resulting in paraplegia.

Marcus had TPD cover with an “own” occupation definition. This covered the extensive medical bills, the cost of a wheelchair and modifications to the home, and allowed the mortgage to be repaid in full. Jenny’s income covered their living expenses, which were manageable given the home loan was repaid.

A couple of years after the accident Marcus was able to return to work part-time as a teacher at TAFE, and this had no impact on his TPD payment.

A Commonwealth Seniors Health Card helps reduce the cost of prescription medicines if you are of Age Pension age, but do not qualify for any Age Pension.

Contact us for more information on Insurance

p 1300 676 290 **m** 0407 087 090 **e** contact@farmercover.com.au **w** farmercover.com.au

New England Life Insurance Pty Ltd (T/A FarmerCover) ABN 34 541 763 742
Corporate Authorised Representative No. 417493

Aon Hewitt Financial Advice Limited | ABN 13 091 225 642 AFSL No 239183

This information may be regarded as general advice. That is, your personal objectives, needs or financial situations were not taken into account when preparing this information. Accordingly, you should consider the appropriateness of any general advice we have given you, having regard to your own objectives, financial situation and needs before acting on it. Where the information relates to a particular financial product, you should obtain and consider the relevant product disclosure statement before making any decision to purchase that financial product.

© March 2015 Aon Hewitt Financial Advice Limited.